Subject: RE: Ad Campaign Info
From: Julia Marino </0=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=F11C410F3DBF4A9D909729EBF415E93C-JMARINO>
Date: 09/22/2017 02:17 PM
To: Christopher Loos <chris@urbanize.la>
CC: Christy Anderson <canderson@downtownla.com>

Please find the signed IO attached. I'm processing the invoice now and a check will be cut and sent next week. Thank you!

My best, Julia

Julia Marino Economic Development Associate

https://www.downtov

Downtown Center Business Improvement District 626 Wilshire Blvd., Suite 200 | Los Angeles, CA 90017 Call: 213-416-7529 | Fax: 213-624-0858 Web: DowntownLA.com

From: Christopher Loos [mailto:chris@urbanize.la]
Sent: Friday, September 22, 2017 12:37 PM
To: Julia Marino <jmarino@downtownla.com>
Cc: Christy Anderson <canderson@downtownla.com>
Subject: Re: Ad Campaign Info

Hi Julia.

Please sign, date and return the attached insertion order.

You can view the e-invoice at this link:

https://my.freshbooks.com/#/link /cylMcGiOHT21INilsnR5cCl6kpXVCJ9.eylvYmply3RpZCl6ijk2MTO2NylsimxldmVsljowLCJ1c2VyaWOjOjM2ODU5NSwic3lzdGVtaWOjOjE5NjA1MDMslmV4cCl6MTU2NzY0NDg4NSwidHlwZSl6imludm9pY2UiLCJhy2NvdW50aWQjOjiwS090bCJ9.8G-L8gvJR8NLHad-G93BanvsQUU1D7BjPtO0HuJTsans/share_method-share_link&rype=secondary

Thanks,

On Fri, Sep 22, 2017 at 10:54 AM, Julia Marino <<u>jmarino@downtownla.com</u>> wrote:

This is great! Thanks, Chris! I'm requesting this work from our graphic designer and will have those files to you in advance of the deadline. I'll look out for your insertion order and invoice so we can get that squared away

My best.

Julia Marino Economic Development Associate

https://www.downtov

Downtown Center Business Improvement District

626 Wilshire Blvd., Suite 200 | Los Angeles, CA 90017 Call: 213-416-7529 | Fax: 213-624-0858 Web: DowntownLA.com

From: Christopher Loos [mailto:chris@urbanize.la]
Sent: Friday, September 22, 2017 10:47 AM
To: Julia Marino <marino@downtownla.com>
Cc: Christy Anderson <_anderson@downtownla.com>
Subject: Ad Campaign Info

Hi Julia.

Sorry to have missed you on this morning's call. Here's the specifics Christy and I discussed:

Ad Type	Visibility	CPM	Impressions	Cost	Notes
970x90 Large Leaderboard - Banner ATF	Desktop	\$12	20,833	\$250	A/B Testing w/ 2 different images
336x280 Large Rectangle - Banner ATF	Mobile	\$12	20,833	\$250	A/B Testing w/ 2 different images
Total			41 666	\$500	

This initial campaign would be for a total of \$500, split evenly across 2 different ad types:

• 970x90 Large Leaderboard - Banner ATF (Desktop)
• 336x280 Large Rectangle - Banner ATF (Mobile)
This campaign would begin next Wed Sep 27, and run through Tue Oct 3 (1 week) and will deliver 41,666 total impressions. Last week Urbanize had around 51,000 user sessions, so assuming that we get a similar amount of traffic during the next couple weeks your campaign will be visible for -82% of sessions - pretty good saturation.

The campaign would also make use of AIB split testing. You'd provide us with 2 different images for each ad size. The impressions will be split evenly over each image (so each image gamering 10,416 impressions). At the end of the campaign we'll provide you with the independent performance metrics (e.g. click counts, etc) for each graphic- useful information for next time around!

I'll get the insertion order and invoice to you this morning. Signing the IO locks in your reservation. We ask that the invoice is paid prior to the start of the campaign

Image files can be in PNG, JPEG or GIF format and must be provided no later than 8pm Tue Sep 27.

If you have any questions, please don't hesitate to ask. I'm excited to be partnering with DCBID! You guys are DTLA's biggest advocates and do amazing work:)

Chris Loos Co-founder chris@urban

www.urbanize.la ph. 213.537.2157

Chris Loos Co-founder chris@urbanize.la www.urbanize.la ph. 213.537.2157

RE: Ad Campaign Info

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Attachments:	
Urbanize_IO_1.pdf	41.4 KB
image001.png	5.8 KB
image005.jpg image006.jpg	518 bytes 517 bytes
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